



# JBF TAGGING TIPS

For the **COON RAPIDS WINTER** Just Between Friends Sale

## You can do it & we're here to help!

Ready to clean out the kids clutter and turn it to cash? You've got this! We're right here to help you prep and tag like a pro. Find all the info you need in this handy guide PLUS join our consignors-only Facebook Group to stay up to date and get answers to all your questions!



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QUESTIONS?

[www.jbfsale.com](http://www.jbfsale.com)



[JackieWamhoff@jbfsale.com](mailto:JackieWamhoff@jbfsale.com)



Join our Consignor-Only Facebook Group!

[JBF Maple Grove/Coon Rapids Savvy Sellers](#)



Find all the details on SELLING in our [Consignor Guide!](#)

### Supplies:

- ☐ White cardstock (65# paper)
- ☐ 1" & 2" safety pins or tagging gun & barbs
- ☐ Child size **plastic** hangers (for sizes NB-6x)
- ☐ Full size **plastic** hangers (for sizes 7 & up)
- ☐ Gallon & quart size ziploc bags
- ☐ Clear packaging tape
- ☐ Scotch tape for books
- ☐ Scissors
- ☐ Curling ribbon/string/zip ties
- ☐ Computer & printer

### Optional, but well worth the time!

- ⇒ Magic sponge or Norwex cloth (for cleaning toys & shoes)
- ⇒ Tide bleach pen for stains
- ⇒ Downy wrinkle releaser (the "little miracle spray!")
- ⇒ Febreze for smoke/pet odors

### **TIP!**

We sell supplies:

- 200 large 2" pins for \$4/bag
- 200 standard 1" pins for \$3/bag
- Tagging gun kit for \$20
- 4 tagging gun replacement needles for \$10
- 1,000 refill tagging gun barbs for \$4

Buy these from us at any sale or email [JackieWamhoff@jbfsale.com](mailto:JackieWamhoff@jbfsale.com)



# What We Accept at the **WINTER Sale**

The following are accepted at the **COON RAPIDS Winter/Holiday Sale**

## **CLOTHING: Fall/Winter Styles**

Newborn to size 14/16 clothing

Maternity: Bring your BEST 25 items

Juniors: Sorry, NO junior sizes accepted

### **LIMIT of 250 HANGING CLOTHING PIECES**

Winter appropriate styles

Jeans & long pants (NO capris or shorts)

Long sleeve shirts, all sweatshirts & hoodies (regular or fleece)

Short sleeve shirts **ONLY in sizes 5 and up!**

Long sleeve pajamas (short sleeve only if part of a long sleeve set)

Dresses & skirts, swimsuits & swim cover ups

Onesies: All long sleeve onesies accepted; short sleeve onesies

ONLY as "undershirt/layering kind with 'envelope' neckline (pg. 5)

Cotton OR fleece sleep sacks

Winter jackets, snow pants, hats, mittens

Accessories: socks (laid flat in bag), tights, belts, clean underwear (pinned together), bras, ties, hair bows, hair accessories

Dress up costumes (princess, superhero, dance, etc.)

## **SHOES: Infant–Size 8 in like NEW shape!**

Tennis shoes, puddle boots, all styles of Crocs, water shoes, Robeez

Girls dress shoes in any color

Boys dress shoes in any color

Slippers

Dance/tap/ballet shoes, sports cleats

Winter boots

## **BABY ITEMS:**

Snuggli type carriers, slings, wraps, shopping cart covers, diaper bags, bottles, feeding items (e.g., sippy cups, plates, utensils, bibs pinned together), monitors, safety items, Boppy pillows, Bumbo chairs with safety straps, crib mobiles, clean cloth diapers & covers, disposable diapers, bath toys, bath towels, baby bath tubs, nursing bras, nursing covers

Car seat covers, car seat toys & accessories

Unexpired formula is okay, but can't say "not for resale" on package

NO Enfamil formula accepted as they're a vendor; NO breast pumps

NO wedge sleep aids; NO regular OR breathable mesh bumper pads

## **BABY EQUIPMENT:**

**All baby equipment needs to be manufactured within 10 years to ensure they meet current safety standards!**

Lay under mats, bouncers, exersaucers, jumperoos, walkers,

swings, high chairs, changing tables, strollers, rocking chairs

Bassinets, pack 'n plays, crib mattresses

Cribs manufactured June 2012 or newer (see safety page for details)

## **BOOKS: Kids Books Only! *LIMIT 1,000***

(books meant for KIDS to read or be read, not parenting bks)  
Soft/fabric books, board books, picture books, easy readers, chapter books, kids nonfiction, kids Bibles.

NO parenting/baby/cookbooks/adult craft books

NO homeschooling materials or workbooks, NO book/cassette sets

Children's *illustrated* cookbooks/encyclopedias/dictionaries accepted

NO books with inscriptions (unless neatly & cleanly covered with white sticker paper), library discards, annuals/yearly books or worn covers/pages

## **ELECTRONICS:**

Up to 50 DVDs that are rated G/PG/PG-13 in original cases and/or

kids music CDs (no VHS tapes, CD games or music cassettes)

Games for Xbox, Playstation, Wii, DS, DS cases, game systems

Leap Pad and Leap Reader type systems/books, iPods, iPads

## **TOYS, GAMES & PUZZLES:**

Toys for all ages with ALL parts & working batteries

Kid/family games with ALL pieces and original boxes, not baggies

NO stuffed animals unless they move/walk/talk or if they are a current style licensed character doll (under 12"), NO Beanie Babies

Doll clothes: Barbies, 18" doll clothes, Build-a-Bear licensed outfits

## **SPORTING GOODS:**

Bikes, trikes & scooters, bike trailers & tag alongs, roller blades

Bike helmets—**must be 3 years or newer!**

Baseball, soccer & football gear, life jackets & swim goggles

Sleds, ice skates, hockey skates, hockey gear,

NO used football helmets or hockey helmets, NO swim toys or floats

## **BEDDING & ROOM DECOR:**

Bassinet, crib & toddler size sheets only (no bedding sets)

Changing pad covers

Receiving blankets: ONLY small receiving/swaddling type blankets, minky/velour & gauze type blankets (like Aden Anais type)

Room décor: night lights, clocks, pillow pets, sleeping bags, rugs, non-breakable kids picture frames, kids shelves & storage bins

NO fleece/crocheted/quilted blankets; NO bedding sets for any bed

NO mesh/regular bumper pads, sleep positioners or crib rail covers

## **FURNITURE & LARGE TOYS**

Glider/rockers, kids dressers, kid desks, toddler beds, toy boxes, twin headboards, book shelves, toy organizers, step stools, train tables, foosball tables, Cozy Coupe cars, wagons, tents, outdoor climbers, slides, kitchens, tool benches, water tables, picnic tables

## **Sorry, We CAN'T Accept:**

- Any stained items or things without batteries
- Anything missing any parts or pieces
- Any glass or ceramic/porcelain breakables
- Any recalled items
- Drop side cribs (see safety page for info)

- Dollar Store type items or Happy Meal type toys
- Stuffed animals unless they move or talk OR they are a licensed character type doll (less than 12" size)
- Party supplies or VHS tapes
- Puzzles or games in ziploc bags (vs original boxes)
- Adult scrapbooking or stamping supplies (unless NEW baby/kids scrapbook album only)

*We reserve the right to pull any items we deem inappropriate or too high priced for the sale.  
Remember, our recommended "sweet spot" pricing is 1/4–1/3 of retail, so price accordingly!*

# WINTER SALE TIPS



Shopper habits are different at a fall vs. winter sale. At a winter sale, shoppers typically spend one quarter of their budget on clothing, and three quarters on presents and all the other sale items. This is flipped from an early fall sale where more clothing sells. Baby gear sells equally well at all sales!

## Tips for CLOTHING at a Winter Sale:

**-We'll accept 250 TOTAL hanging clothing items. Sets on 1 tag = 1 item.**

-Bring warm winter clothing shoppers are looking for! Top sellers will be sweaters and fleece, pajamas, holiday dresses & outfits, shoes, boots and winter gear!

## A Note About Toys...They Will Be **HOT SELLERS!**

Gift-giving season is the perfect sale to tag ALL your toys, games, puzzles, books, Legos, electronics and DVDs! Get those big items like foosball tables, Cozy Coupes and baby equipment out of your house! Please count extra well and ensure you have ALL the parts & pieces so there are smiling faces when gifts are opened!

**NOTE:** If you bring an item in the ORIGINAL BOX, it needs to contain ALL the parts and pieces listed on the box! Please don't tag an item in its box if this is not the case! For example, it's better to tag a ziploc bag full of Lego pieces than to put Legos in the original box and it doesn't have all exact parts to build the set shown. We don't count and check pieces, so please make it a priority that YOU do!

## HOW MUCH Can You Bring?

- > For CLOTHING, there is a 250 tag limit as stated above (sets equal one item).
- > For BOOKS, limit of 1,000 book tags in your inventory. Books are a very competitively priced area of the sale since we get a high volume, so price all books \$1-\$3 to sell the MOST!
- > Limit 3 of an identical size/kind of item unless you have prior approval from Jackie. There are areas of the sale where we will allow duplicates if they are priced right, as we know we can sell more for you. Email if you have questions.



**Q: What *HOLIDAY ITEMS* will be accepted at the Winter/Holiday Sale?**

**A: We will accept KID-THEMED holiday items ONLY!**

This includes items such as kid themed stockings, kids holiday ornaments, baby's first Christmas items, kids small size trees, kids dreidel games, etc. Holiday items must be KID-SPECIFIC and not just household items. No home-made items, no household Christmas greenery or plain holiday light strings, no Santa Bear collections, etc. We will be very selective, so only bring current style kids holiday items, and as always, make sure you have ALL parts & pieces included! Any items with a year must be 2022 (e.g., no baby's first Christmas 2019).





# TAKE IT ONE STEP AT A TIME...

HERE ARE THE BASICS OF SELLING WITH US:

## 1 GATHER

Your house is full of hidden treasures you no longer use or need (i.e., kids clutter) so it's time to go find them! Decide on a space to store your items, then look through each room of the house to find outgrown toys and clothes to sell. Closets, playrooms, the basement, even the garage and shed are all game for a sweep through. Don't worry about cleaning items or matching up pieces yet, just go through and **GATHER** all your items to one location. As Marie Kondo would say, "Does it spark joy?" If not, add it to your pile to turn into CASH!

## 2 GO THROUGH

Grab 3 laundry baskets, boxes or tubs and **GO THROUGH** your items to sort them into 3 categories:

**KEEP:** Keep those things with sentimental value that you just can't part with, it's okay!

**SELL:** New and gently used items that pass the test of the "4 C's":

**Clean**, **Current** season, **Complete** with all parts and pieces, **Compliant** with a quick check for [recalls](#).

**TOSS:** Some things are beyond "well loved" and it's time to let them go!

## 3 PREP

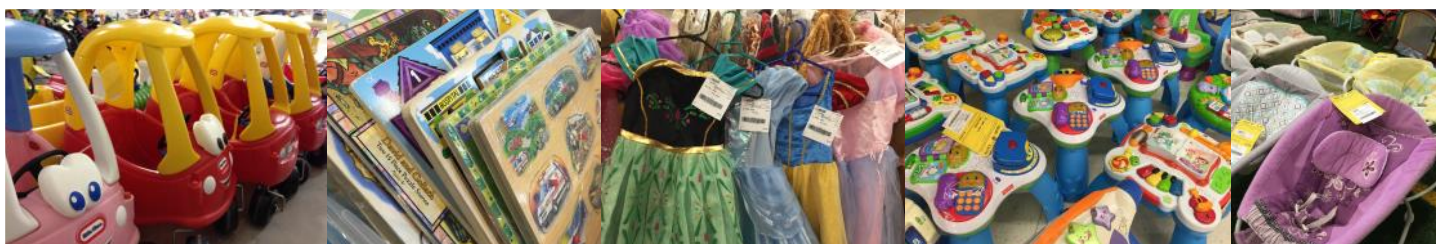
Time to go through your items and do some **PREP**, getting them cleaned up, counting game pieces, hanging clothing and getting everything ready to sell. Presentation is key to your items selling fast! This tagging guide has lots of info, as well as our Facebook Group just for consignors: [http://bit.ly/MGCR Savvy Sellers Group](http://bit.ly/MGCR_Savvy_Sellers_Group). Look for info arranged into "Units" in the Facebook Group to help you find what you need quickly!

## 4 PRICE & TAG

One of the great things about JBF is that YOU set your own prices! To sell the MOST items, stay in the JBF "sweet spot" of 1/4–1/3 of retail and DO allow your items to reduce. You'll use our online tagging site to enter tags, then print them on white cardstock, cut and attach to your items!

## 5 DROP OFF

You're almost done! You will schedule a drop-off time when you buy your consignor ticket. Drop off your items, and then have fun watching your sales add up during the event!



# DETAILS, DETAILS, DETAILS...

## Choosing the RIGHT Supplies



**SAFETY PINS:** Please use 1" or 2" pins to attach tags; no straight pins or tiny gold ones.

**Tip!** Buy the large 2" size pins for pinning pants to the hangers and save your fingers!

**Tip!** We sell bags of 200 large safety pins for \$4, or tagging kits for \$20, at any sale or send an email to jackiewamhoff@jbf sale.com



**HANGERS:** Please use ALL-PLASTIC HANGERS.

Wire hangers poke through our bags too easily at checkout, so we require all-plastic hangers. Yes, you CAN use store hangers as long as they are ALL plastic, not wire tipped, and not pants "clip style" as those fall off. Walmart is usually the cheapest place to buy hangers.

## "Sweet Spot" Pricing

We suggest you price your items **1/4–1/3 of original price to hit the "sweet spot" and sell the MOST items!** For high end or brand new items you can go up to 1/2, but nothing should be priced over half of retail, even if it's new!

Shoppers know a good bargain (and can spot ones that aren't!) so we always highly encourage you **DO allow your items to reduce**—you'll sell way MORE!

There is a **\$3 minimum price for all hanging clothing** to help conserve rack space. If an item is not worth that, pair it as a set of the same size and same quality of item. Everything besides clothing can be any price. Please tag in \$.50 increments to simplify pricing.

**BONUS:** If you tag EVERYTHING you bring to BOTH **REDUCE AND DONATE**, and bring at least 75 items, we'll waive your \$12 consignor fee! There's a question on the consignor waiver that lets us know you tagged this way to get the \$12 fee added back onto your check. You'll sell the MOST if you reduce!

Pricing Guide			
CLOTHING			
retail price less than <b>\$10</b>	<b>Value Brands:</b> Garanimals, Faded Glory, Cat & Jack, Art Class, Old Navy, Jumping Beans	price your items at <b>\$1-2</b>	Price a little higher for: <ul style="list-style-type: none"><li>new with tags</li><li>boys sizes 4 &amp; up</li><li>hot-selling toys</li><li>large baby equipment</li></ul>
retail price less than <b>\$20</b>	<b>Standard Brands:</b> Carter's, Children's Place, OshKosh, Gymboree, Nike, GapKids, Under Armour	price your items at <b>\$3-6</b>	Price a little lower for: <ul style="list-style-type: none"><li>infant clothes sizes NB-2T</li><li>maternity</li><li>kids' room decor</li></ul>
retail price more than <b>\$20</b>	<b>Boutique Brands:</b> Matilda Jane, Mini Boden, Mud Pie, Crew Cuts, Hannah Andersson	price your items at <b>35-40% of retail price</b>	
NON-CLOTHING ITEMS			
Toys, Games, Puzzles, Books, Sporting Goods, Baby Gear, Electronics, Furniture		price your items at <b>25-33% of retail price</b>	<b>Want to make EVEN MORE?</b> Choose to REDUCE your items to sell at 50% off during the Half-Price Sale

## Tag Location & Direction



Put your item on the hanger so the hook faces **left** and looks like a question mark (?)

Attach tag with safety pin to the **upper RIGHT corner of items.**



### TAGGING GUN NOTE!

\*\*\*If you use a **tagging gun**, insert the barb through a clothing label or inside seam and NOT through the upper right of the clothing (to avoid making a hole in the clothing). We CAN'T accept clothing with holes made from barbs!

## How to enter Your JBF tags



Enter tags on your computer OR use talk-to-text on your smart phone or any device with talk-to-text function.

1. Log in to your jbf account.
2. Go to "menu" and "Enter My Tags." Then "Create Tags."
3. Enter info by typing or by talk-to-text.

**jbf sale.com**  
shop. sell. save. smart!



Enter tags by using talk-to-text function on your smart phone.

OR



Enter tags by using your computer keyboard.

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Always type descriptions with **BRAND, COLOR and a GOOD DESCRIPTION.**

Example:  
"GAP pink button up sweater with blue butterflies"

A description with good details helps us match up items if they lose their tags or search for a lost tag in the inventory.

# TAGGING CLOTHING

## \*Bring only your BEST!

\*We pride ourselves in being picky about stains so if you can SEE a stain, DON'T bring it!

\*If you make sets, the items you pair together must be the **SAME SIZE!**

\*Hang sizes 0-6x on **CHILD SIZE** hangers and sizes 7 and up on **REGULAR** size hangers.

\*When you're tagging, group your items by size and it will be faster for you at drop-off!



## How to Hang & Pair Different Items

**Hanging Pants:** Pin the pants to the TOP ANGLED PART of the hanger, NOT the bottom straight edge. This prevents them from sliding to the side of the hanger during shopping. You will need LARGE 2" safety pins to attach pants (and save your fingers!)

**Shirt & Shirt Set:** Hang the first shirt, then safety pin the second shirt to the back side, going through the shirt PLUS the top angled part of the hanger so it doesn't pull on the main shirt. Shoppers prefer you pair "like brands" instead of a high brand with generic item.

**Shirt & Pants/Shorts Set:** Hang the shirt first. Pin the pants to the back side, pinning through the shirt PLUS the top angled part of the hanger so it doesn't pull on the shirt and both pieces can be viewed without unpinning them. Don't hang pants from the bottom of the shirt or it will stretch the shirt. Pair like brands together.

**Pants & Pants Set:** Hold the pants back to back and slip the hanger in between. With a LARGE safety pin, pin through both pairs of pants and through the top angled part of the hanger (not on the bottom straight edge or it slides to the side).

**Multiple Onesies Set:** You can pair up to 5 onesies for a set. Hang one of the onesies on a child size hanger. Arrange the other pieces in a pile and use a LARGE safety pin to pin them to the back of the hanging onesie, going through the item PLUS the top angled part of the hanger. Shoppers can easily "flip" through them to inspect for stains vs. them being hidden in a ziploc bag.

*Note:* **DON'T** use tagging barbs to attach your sets together as that will cause holes!

## Help me understand which style of ONESIES I can bring to each sale

**SPRING SALE:** All short sleeve onesies accepted; no long sleeve onesies

**FALL SALE:** All long sleeve onesies accepted

**Short sleeves ONLY accepted as "undershirt" layering style onesie with "envelope" style neckline (see below)**

**Exception:** Vikings/Twins/Wild themed short sleeved onesie "shirts" are accepted at EITHER sale



### "SHIRT STYLE" ONESIE EXAMPLES:

*This style of onesie would ONLY be accepted at the **SPRING SALE**. They are "shirt" style onesies with snaps or buttons at the neckline and may or may not also have a collar. They may or may not have picture/words. They are intended to look like a shirt when worn.*



### "ENVELOPE NECKLINE" EXAMPLES:

These are examples of an "envelope" neckline onesie. It has fold over type shoulder seams, not snaps/buttons or a collar at the neckline. It can be plain colored OR have picture/words as long as it has the envelope type neckline that's made for layering. *This style with short sleeves WOULD be accepted at BOTH spring & fall sales; the long sleeve "envelope" type is accepted ONLY at fall sales.*





# TAGGING OTHER ITEMS

## Tagging Large Items

**Bring tags for any large items UNATTACHED:** at drop-off you'll receive yellow claim tickets to use for these.

**How it works:** During the inspection step of drop-off, you'll staple the barcoded tag to our yellow claim ticket. We'll scan the barcode and print a sticker with information that goes on the top consignors section. We'll help you attach this claim ticket to the actual item, usually with a zip tie if possible to ensure it stays on!

**What items will use these tickets?** These claim tickets are used for all items too large to be put in an Ikea bag and carried around, e.g. furniture, baby equipment, strollers, kitchens & work benches,

## Tagging Various Other Items

**Shoes & Boots:** Shoes must be in LIKE NEW condition with NO scuffed toes, dirty footbeds or dirty leather. We are VERY picky on shoes as we only want to take what will sell. Cleaning with a "magic eraser" or Norwex cleaning paste and cloth works great for scuffs and getting white shoes looking white again, and crocs can go right in the dishwasher! See "what we accept" for seasonal guidelines. Attach shoes together with string, ribbon or zip ties. Hole punch JBF tag and tie or pin on. If there are no "holes" to go through, use a rubber band to keep them together. Please DON'T put shoes in ziploc bags or shoe boxes (they don't stay that way!)

**Games & Puzzles:** Count to make sure you have ALL pieces included and taped shut in ORIGINAL boxes. Must have working batteries if needed. FULLY wrap board puzzles in saran wrap and tape to secure. No puzzles or games accepted in baggies. Tape tag onto back of game/puzzles.

**Books:** Use **scotch tape** to tape the tag onto the back of the book. Books sell best when tagged individually rather than a set.

**Toys:** The goal is to keep pieces together and tag attached. Package small pieces in ziploc bags, tape shut and zip tie onto the main toy. Include batteries and make sure your toys are wiped clean.

**Diaper bags, snugglis, car seat covers:** These items should be zip tied to a large hanger for security and so they can hang on a rack. Make sure to wipe down and/or wash as needed!

**Bedding/Blankets:** Blankets & sheets are okay in ziploc bags, or you can use curling ribbon to "tie" the folded blanket like a present. Don't tape shut so it can be inspected for stains. Be sure to check "what we accept" (pgs. 2-3) as our bedding is very limited!

**Strollers, high chairs, car seats:** It's important to CLEAN these items! The fabric pads should be removed from ALL baby equipment and put in your washing machine so they are clean. All of these items use the yellow claim ticket so bring tags unattached.

**Clothing Accessories:** You can put multiple items in one ziploc bag, but make sure they are all the SAME SIZE! Tape the tag onto the outside of the ziploc bag, being careful not to tape over the barcode. (Hang sleep sacks and onesies like regular clothes.)



# BABY GEAR TIPS



## Keep the Kiddos **SAFE!**

**Starting fall 2019, all baby equipment sold at JBF needs to be manufactured WITHIN 10 YEARS to ensure they meet current safety standards!**

Find the manufacture date on the information tag (usually on the underside of the item).

**Some baby equipment has stricter standards, see below for exceptions to the 10-year rule:**

- Cribs must be manufactured after June 2011 or newer (see online safety page for details).
- Car seats must be less than 5 years old pass our car seat safety checklist.

See our **JBF Safety & Recall Page** for crib & car seat info as well as links to CPSC search for recalls.

Find more information: <http://jbfsale.com/howItWorks.jsp#safetyrecall>

**NOTE:** Fisher Price Rock n' Play Sleepers & Kids II Rocking Sleepers are **RECALLED** and can no longer be sold.

## Bring It **CLEAN!**

**Did you know that all baby equipment fabrics are made to come OFF so you can WASH them?!** Even if you never took it off while YOU used the item, you do need to remove the covers to wash and fully wipe down items before bringing them to JBF! Clean items plus great pricing are the KEY to selling them!

## Price It **RIGHT!**

Remember the sweet spot for pricing is 1/4 to 1/3 of retail, and nothing over 1/2 of retail for the best chance to sell. All baby equipment will get the large yellow claim ticket, so bring those price tags unattached and we will help you during inspection to attach them.

**Note about selling baby clothing:** We get a high volume of clothing in sizes 0-2T, so make sure to price competitively at \$3-\$5 to sell the most in this section. Sizes above 2T will sell faster.



All yellow claim tickets sold count as an entry into our contest to **WIN AN EXTRA 10% on your sales!** Remember, the **BIG** items help sell all your **LITTLE** items, so bring **ALL** your baby gear to grow your check!





# TIPS FOR A *SPEEDY* DROP-OFF

## Maple Grove & Coon Rapids Sales

### The 5 Steps of Drop-Off:

1. **Load Up!** Park, grab a rolling rack and bring your first load inside.
2. **Waiver:** Fill out a consignor waiver and check in at the computer.
3. **Inspection Station:** We will inspect all clothing & shoes. We'll inspect large items here, plus help you attach yellow large item claim tickets. After inspection, you will put clothes and large items out on the sales floor.
4. **Drop Zones:** Everything else is left at drop zones, where you will simply turn on any batteries and then "drop & go" for these items and we will put these items out. Go directly to drop zone tables with these items.
5. **Presale Passes:** After all your items are all out, pick up presale passes before you leave!



### INSPECTION ZONES: Clothing, Shoes & Large Items

We inspect all clothing before YOU put it out; we inspect shoes and WE put them out.

We'll inspect and help attach yellow claim ticket tags to large items before YOU put them out.

### DROP ZONES: Just turn on batteries and drop off! WE will inspect & put them out for you!

Books, Infant Toys, Toddler Toys, Boys Toys, Girls Toys, Puzzles & Games, Sporting Goods, Electronics, Arts & Crafts, Accessories & Infant Items

### How Drop Zones Work

- There will be a table at each drop zone where we will inspect your items and then WE put them out for you (yippee!).
- You will be asked to turn on any battery powered toys to show us they work at the drop zones before leaving those items. Pack battery items on TOP so you can easily turn them on for us.
- If you have LOTS of items, label a box for each drop zone. You can use a cardboard box for each area, drop the entire box with us and be done! (Boxes will not be returned.)
- If you don't have many items for each zone, pack them all into one tub and just walk past all drop zone tables to distribute.
- The book drop zone has three different categories to sort into: board books, picture books & chapter books. Organize your books this way for a speedy drop-off. Limit 1,000 books.



### Other Drop-Off Tips

- Allow 30-60 minutes for drop-off, actual time depends on # items you bring.
- Children ARE allowed during drop-off, but it's faster by yourself :-)
- Pack clothing by gender and grouped by size to make hanging clothing on racks go faster for you! Bring clothing, shoes and large items that need inspection on the same trip inside to be most efficient at drop-off. Large items will use yellow claim tickets. Bring those tags loose in a ziploc bag and we will help attach at inspection. Limit of 1 rolling rack per consignor at drop-off. Have more items? You can make multiple trips through.
- **Scheduling:** Remember, you choose your drop-off time when you buy your consignor ticket at Eventbrite before the event.

### Drop Zone VIDEOS:

Toy Drop Zones: <http://bit.ly/DropZones>

Book Drop Zone: <http://bit.ly/BookDropZone>

**QUESTIONS?** Email me! [JackieWamhoff@jbfsale.com](mailto:JackieWamhoff@jbfsale.com)

# NEED MORE HELP?



*"The process is so easy and convenient. Once you master the tagging process, the rest is easy. I will definitely be consigning again and will certainly be shopping again!"*

*-Zindy  
First-Time Consignor*



## Consignor-Only Facebook Groups!

We have a special Facebook Group just for YOU, our consignors! Stay updated on sale details, learn about prepping items, ask questions, find out about supply pickups & more!

[JBF Maple Grove/Coon Rapids Savvy Sellers](#)



## WATCH Tagging Videos & SEE how its done!

<http://www.jbfsale.com/howToVideos.jsp>

**NOTE:** Although these corporate-made videos are VERY helpful, you will see a few things that are different than our guidelines! We require ALL-PLASTIC HANGERS and NO SHOES IN BAGGIES. Watch these videos to help with your tagging, but please follow OUR guidelines for what we accept. :-)



## Join Our Facebook Party!

Trying to learn the ropes of selling with JBF? **Join us at a Consignor Party!** Give us one hour and you'll learn ALL you need to know about consigning, PLUS we'll be online to answer questions live and we've got PRIZES, too!

Go to our Facebook page and search *Events* for upcoming party dates, typically held on Wednesday nights 9-10pm approximately 3-4 weeks before a sale. You can also scroll through posts from a past party.

## More Info



**FACEBOOK**

JBFMapleGroveCoonRapids



**WEBSITE**

[\*\*www.jbfsale.com\*\*](http://www.jbfsale.com)

[twincities.jbfsale.com](http://twincities.jbfsale.com)

[coonrapids.jbfsale.com](http://coonrapids.jbfsale.com)



**REGISTER** to CONSIGN  
and find dates & details on  
our sale-specific webpages



**EMAIL ME!**

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